

BENNIE D. WALLER, PhD

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Department Chair
Associate Professor of Finance and Real Estate
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EDUCATION

University of Mississippi

Major: Management Information Systems, **Ph.D., 2007**

Dissertation: Decision Support Systems: Agent Based or Query Based for Better Residential Real Estate Decision Making.

Major: Finance, **Ph.D., 1998**

Dissertation: Location, Location, Location: A Comparison of the Predictive Validity of a Neural Network and Regression Methodology and their Performance in the Construction of a Heterogeneous Residential Appraisal Model.

Minor: Real Estate

Minor: Management Information Systems

Minor: Quantitative Methods

University of North Carolina-Wilmington, MBA - 1993

Longwood University, BSBA - 1990

PUBLICATIONS

- **The Impact of Agent Experience on the Real Estate Transaction.** Bennie D. Waller and Ali Jubran. *Journal of Housing Research*, forthcoming.
- **Efficiency and Incentives in Residential Brokerage,** Raymond T. Brastow, Thomas Springer and Bennie D. Waller. *Journal of Real Estate Finance and Economics*, forthcoming.
- **On the Likelihood of a Transaction and the Amount of Time Provided the Broker to Sell Property,** Raymond T. Brastow, Ken H. Johnson and Bennie D. Waller. *Journal of Housing Research*, forthcoming.
- **Listing Contract Length and Listing Contract Duration,** Bennie D. Waller, Raymond T. Brastow, and Ken H. Johnson. *Journal of Real Estate Research*, 2010, 32(3), pp.271-288. **Best Paper, 2010.**
- **Liquidating Real Estate Assets Quickly: What Affects the Probability of a Quick Sale?** Bennie D. Waller and Melanie Marks. *Journal of Real Estate Practice and Education*, 13(1), 2010, 55-70.

- **A Comparison of University Freshman and Faculty Perceptions of Academic Honesty**, Bennie D. Waller, Wayne McWee, Mitchell Adrian and Sally Gilfillan. *Insights to a Changing World Journal*, 2007, Vol. 3, pp. 135-145.
- **Minimizing Market Duration: The Strategic Selection of the Listing Brokerage Firm**, Bennie D. Waller and David Ellis. *ASBBS E-Journal* 2006.
- **Time on Market: An Analysis of Lake Properties**, Bennie D. Waller and Cecilia Robinson. *ASBBS E-Journal* 2005, Vol. 1 No. 1, 15p.
- **Improving Customer Service in the Real Estate Industry: A Property Selection Model Using Taguchi Loss Functions**, Bennie Waller, Bryan Kethley and Troy Festervand, *Total Quality Management*, 13(6) 2002, 739-748.
- **The Marketing of Industrial Real Estate: Application of Taguchi Loss Functions**, Bennie Waller, Bryan Kethley and Troy Festervand, *Journal of Multi-Criteria Decision Analysis*, 10(4), 2001, 219-228.
- **An Appraisal Tool for the 21st Century: Automated Valuation Models**, Bennie Waller, Neil Riley and Timothy Greer, *Australian Property Journal*, 36(7), 2001.
- **The Technological Astuteness of the Appraisal Industry**, Bennie D. Waller, *The Appraisal Journal*, October 2000, 469-473.
- **A Survey of the Technological Astuteness of the Appraisal Industry**, Bennie D. Waller, *Valuation, Insights and Perspectives*, 5(3), October 2000, 14-16.
- **Flaming Among First-time Group Support System Users**, Milam Aiken and Bennie Waller, *Information and Management*, 37, March 2000, 95-100.
- **EDI and E-Commerce: The Future of the Appraisal Industry**, Bennie D. Waller, *The Appraisal Journal*, October 1999, 370-374.
- **The Impact of AVMs on the Appraisal Industry**, Bennie Waller, *The Appraisal Journal*, July 1999, 287-292.
- **A New Tool for the Pricing of Homeowner Association Dues**, Bennie Waller and Milam Aiken, *International Journal of International Information Management*, 10(1) March 1999, 73-80.
- **Predicting Prepayment of Residential Mortgages: A Neural Network Approach**, Bennie Waller and Milam Aiken, *International Journal of Information and Management Systems*, 9(4), December 1998, 37-44.

BOOKS

- **Real Estate Finance**. Phillip T. Kolbe, Gaylon E. Greer and Bennie D. Waller, Dearborn Financial Publishing Inc., 3rd edition, forthcoming.

- **Investment Analysis for Real Estate Decisions.** Phillip T. Kolbe, Gaylon E. Greer and Bennie D. Waller, Dearborn Financial Publishing Inc., 8th edition, forthcoming.

WORKING PAPERS

- **Dual Agency Representation: Incentive Conflicts or Efficiencies?** Ray Brastow and Bennie D. Waller, *Second round R&R, Journal of Real Estate Research*.
- **Ethical Dilemmas Facing Today's Real Estate Professional,** Bennie D. Waller, Paul Barrett, and Louise Waller. R&R, *Journal of Real Estate Practice and Education*.
- **Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia.** Scott Wentland, Bennie D. Waller and Ray Brastow. R&R at *Real Estate Economics*.
- **Two Sides of Dual Agency: Evidence from Homebuyers and Transactions.** Jon Wiley, Bennie D. Waller and Ray Brastow. *R&R at Journal of Property Research*.
- **What You Say Matters: The Impact of Broker Vernacular on Property Marketing Outcomes.** Kimberly Goodwin, Bennie Waller and Shelton Weeks. *Under review at Journal of Real Estate Research*.
- **The Dependency of the Real Estate Broker's Response Function on the Homeowner's Pricing Distribution.** Randy Anderson, Ray Brastow, Geoffrey K. Turnbull and Bennie D. Waller. *Under review at Journal of Urban Economics*.
- **The use of a Taguchi Loss Function as a mechanism for the selection of optimal comparable properties in the residential appraisal process.** Bennie D. Waller and Bryan Kethley.
- **The Motivating Causes of Dual Agency Transactions: Specialization and Incentives.** Ray Brastow, Thomas Springer and Bennie D. Waller, Presented at ARES meeting, Seattle, WA, April 2011.
- **The Role of Transaction Costs in Impeding Market Exchange in Real Estate.** Bennie D. Waller and Scott Wentland. Presented at ARES meeting, Seattle, WA, April 2011.
- **The Impact of Gas Prices on the Marketing Duration of Residential Real Estate.** Bennie D. Waller and Louise W. Waller.
- **Extensions, Withdrawals, and Re-listings: Coincidence or Marketing Manipulation?** Ray Brastow and Bennie D. Waller.
- **The Impact of Civil War Historical Designations and Landmarks on Residential Prices and Marketing Durations,** Geoffrey Turnbull and Bennie D. Waller.
- **The Impact of Political Elections on the Marketing Duration of Residential Real Estate,** Bennie D. Waller and Scott Wentland.

- **The Impact of Historical Tax Credits on Crime Rates**, Louise W. Waller, Bennie D. Waller and William J. Reed.

PRESENTATIONS

- **What You Say Matters: The Impact of Broker Vernacular on Property Marketing Outcomes.** Kimberly Goodwin, Bennie Waller and Shelton Weeks. Submitted for presentation at ERES meeting, Edinburgh, Scotland, June 2012.
- **Cumulative Probability of Residential Real Estate Sales and Listing Contract Length.** Ray Brastow and Bennie D. Waller. Accepted for presentation at ARES meeting, St. Petersburg, FL, April 2012.
- **Commission Splits in Real Estate Transactions: An Agency Problem?** Xun Bian and Bennie D. Waller. Accepted for presentation at ARES meeting, St. Petersburg, FL, April 2012.
- **The Examination of the Multi-tasking Agent.** Xun Bian and Bennie D. Waller. Accepted for presentation at ARES meeting, St. Petersburg, FL, April 2012.
- **Signaling a Costly Transaction to Induce Dual Agency: Evidence from Virginia.** Xun Bian, Bennie D. Waller and Scott Wentland. Accepted for presentation at ARES meeting, St. Petersburg, FL, April 2012.
- **The Dependency of the Real Estate Broker's Response Function on the Homeowner's Pricing Distribution.** Geoffrey Turnbull, Bennie D. Waller, Randy Anderson, and Ray Brastow. AREUEA meeting, Chicago, IL, January 2012.
- **The Performance of Owner-Agent Properties during Volatile Economic Conditions (Best Paper Award).** Brandon Caracciolo (Honor's undergraduate student) and Bennie D. Waller. Clute Institute meeting, Orlando, FL, 2012.
- **A Multi-Stage Hierarchical Process Using Taguchi Loss Functions And Regression To Appraise Residential Properties: A Second Look.** Bryan Kethley, Brian Reithel and Bennie D. Waller. Clute Institute meeting, Orlando, FL, 2012.
- **Incorporating Students into our Research: Experience in Real Estate.** Bennie D. Waller and Ali Jubran. Invited presentation at Longwood's Presidential Inauguration lecture series. October, 2011.
- **The Motivating Causes of Dual Agency Transactions: Specialization and Incentives** Ray Brastow, Thomas Springer and Bennie D. Waller, Presented at ARES meeting, Seattle, WA, April 2011.
- **The Role of Transaction Costs in Impeding Market Exchange in Real Estate (Best Paper Award).** Bennie D. Waller and Scott Wentland. ARES meeting, Seattle, WA, April 2011.

- **What You Say Matters: The Impact of Broker Vernacular on Property Marketing Outcomes.** Kimberly Goodwin, Bennie Waller and Shelton Weeks. Presented at ARES meeting, Seattle, WA, April 2011.
- **Listing Contract Terms and the Simultaneous Determination of Time on Market and Selling Price.** Randy Anderson, Ray Brastow, Geoffrey Turnbull and Bennie D. Waller. Presented at ARES meeting, Seattle, WA, April 2011.
- **The use of a Taguchi Loss Function as a mechanism for the selection of optimal comparable properties in the residential appraisal process (Best Paper Award).** Bennie D. Waller and Bryan Kethley. Clute Institute meeting, New Orleans, LA, March 2011.
- **The Transitory Nature of Real Estate Agents.** Ali Jubran (undergraduate student) and Bennie D. Waller. Presented at Clute Institute meeting, New Orleans, LA, March 2011.
- **How Close is Too Close? An Examination of School Quality and Proximity.** William B. Lewis (MBA student) and Bennie D. Waller. Presented at Clute Institute meeting, New Orleans, LA, March 2011.
- **Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia.** Ray Brastow, Bennie D. Waller and Scott Wentland. Presented at AREUEA meeting, Denver, CO, January 2011.
- **Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia.** Ray Brastow, Bennie D. Waller and Scott Wentland. Presented at a Research Seminar - Federal Reserve Bank of Richmond, Baltimore, MD, January 2011.
- **Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia.** Ray Brastow, Bennie D. Waller and Scott Wentland. Presented at a Research Seminar - Federal Reserve Bank of Richmond, Richmond, VA, November 2010.
- **Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia.** Ray Brastow, Bennie D. Waller and Scott Wentland. Presented at a Longwood Blackwell Talks, October 2010.
- **Ethical Dilemmas Facing Today's Real Estate Professional,** Bennie D. Waller, Paul Barrett, and Louise Waller. AABRI meeting, Orlando, FL. September, 2010.
- **Undergraduate Real Estate Appraisal in the U.S.** William Hardin, III, Bennie D. Waller and Shelton Weeks. ARES conference, Naples, FL, 2010.
- **Pricing and Time Effects of Broker Incentives in Residential Real Estate.** Ray Brastow, Thomas Springer and Bennie D. Waller. ARES conference, Naples, FL, 2010.
- **Estimating the Effect of Crime Risk on Property Values and Time on Market: Evidence from Megan's Law in Virginia.** Ray Brastow, Bennie D. Waller and Scott Wentland. ARES conference, Naples, FL, 2010.

- **Dual Agency Representation: A Breeding Ground for Moral Hazard.** Ray Brastow and Bennie D. Waller. Annual Southern Finance Association, Captiva Island, FL; November, 2009.
- **The use of a Taguchi Loss Function as a mechanism for the selection of optimal comparable properties in the residential appraisal process.** Bennie D. Waller, Bryan Kethley and Brian Reithel. DSI annual meeting, New Orleans, LA; November, 2009.
- **The Impact of Gas Prices on the Marketing Duration of Residential Real Estate.** Louise Waller and Bennie D. Waller. AABRI, Orlando, FL; October, 2009.
- **Broker and Seller Incentives at Listing: Simultaneous Determination of Contract Length and Listing.** Bennie D. Waller and Ray Brastow. American Real Estate Society conference, Monterey, CA; April 2009.
- **The Probability of Dual Agency (Best Paper Award-Brokerage Category).** Bennie D. Waller and Ray Brastow. American Real Estate Society conference, Monterey, CA; April 2009.
- **The Impact of Listing Agent Characteristics on the Residential Sales Process.** Bennie D. Waller and David Olsen (undergraduate honors student), ASBBS Conference, Las Vegas, NV, 2009.
- **Two-Stage Least Squares: Simultaneous Determination of Days on Market, Length of Contract, and Percentage Overpriced,** Bennie D. Waller, Ray Brastow and Caitlin Hooe (undergraduate honors student), ARES Conference, Captiva Island, FL, 2008.
- **Information Asymmetries: Does a moral hazard AND and adverse selection situation exist for properties sold in less than thirty days?,** Bennie D. Waller, Caitlin Hooe (undergraduate honors student) and Ray Brastow, ASBBS Conference, Las Vegas, NV, 2008.
- **Small Business Ownership as Part of an Integrated Personal Financial Plan,** Bennie D. Waller, John Gaskins and Arora Sangeeta, ASBBS Conference, Las Vegas, NV, 2008.
- **Using Geographic Information Systems to Assess Consumer Real Estate Market Conditions,** Bennie D. Waller, John Gaskins, ASBBS Conference, Las Vegas, NV, 2008.
- **The examination of the relationship between real estate brokerage firms and home inspectors: Is the relationship truly arms-length?** Bennie D. Waller, Chad Roberson (undergraduate honors student), ASBBS Conference, Las Vegas, NV, 2008.
- **Maximization or Minimization; How asymmetric information contributes to the conflicts of dual agency representation,** Bennie D. Waller, Amy Swayne (undergraduate honors student), and Claire La Roche, ASBBS Conference, Las Vegas, NV, 2008.
- **The Correlation between Author Characteristics and Demographics and Publication Success in Operation Management Journals,** Bennie D. Waller, Bryan Kethley, ASBBS, Las Vegas, NV, Feb 24-27, 2005.

- **An Analysis of Factors Leading to Password Security Failures**, Bennie D. Waller, Bryan Kethley and Dean Cleavenger, ASBBS, Las Vegas, NV, Feb 19-23, 2004.
- **From Full Time Faculty To Administrator**, Bennie Waller, Robert Barrett and Neil Riley, *2001 Annual Meeting of SE INFORMS* , Myrtle Beach, SC
- **A Comparison of Algorithms Used in Automated Valuation Models: A Neural Network Approach to Residential Property Appraisal**, Bennie D. Waller and Timothy Greer. *2000 Annual Conference of the Decision Sciences Institute*, Orlando, FL
- **The Pricing of Homeowner's Association Dues using Neural Networks**, Bennie D. Waller, Bryan Kethley and Timothy Greer. *1999 Annual Conference of the Decision Sciences Institute*, New Orleans, LA.
- **The Estimation of the Appraisal Valuation Function using a Neural Network Methodology and the Inference of its Estimated Derivatives on Residential Appraisals**, Bennie D. Waller, John Johnson and William Rayburn *Annual Meeting of the Financial Management Association*, 1997, Honolulu, HI.
- **An Investigation of the Effects of Professional Management on Homeowner Association Dues: A Field Study of the North Carolina Beaches**, Bennie D. Waller George Izzo and Ronald Copley *Annual Meeting of the American Real Estate Society Meeting*, 1997, Sarasota, FL

PROCEEDINGS

- **Two Stage Least Squares; The Simultaneous Determination of Days on Market and Length of Contract**, Bennie D. Waller, Ray Brastow and Matthew Davis (undergraduate honors student), *American Society of Business and Behavioral Sciences*, Las Vegas, NV, Feb 22-27, 2007.
- **Determination of the best system that meets a limit standard**, Bennie D. Waller, Roy R. Creasey Jr., K. Preston White Jr., and Melanie B. Marks, *Proceedings of the 2005 Winter Simulation Conference*.
- **Using Taguchi Loss Functions as an Aid in Selecting The Right Position in Academics: The Case of MIS Professors** Bennie D. Waller, Bryan Kethley, Neil Riley and Melissa Church (undergraduate student), *2002 Annual Conference of the Decision Sciences Institute*, San Diego, CA
- **Matching Buyer Preferences with Candidate Properties Using Taguchi Loss Functions**, Bennie D. Waller and Bryan Kethley, *29th Annual Conference of the Southwest Decision Sciences Institute*, 1999, Houston, TX.
- **Predicting CEO turnover**, Bennie D. Waller and Tim Greer, *29th Annual Conference of the Southwest Decision Sciences Institute*, 1999, Houston, TX.
- **Forecasting Construction Demand with a Neural Network**, M. Aiken, Bennie D. Waller and T. Greer, *Annual Meeting of the Decision Sciences Institute*, Nov. 1998, Las Vegas, NV, Vol.2, 645-647.

- **Pharmaceutical Firms and Health Care Reform**, Bennie D. Waller and Tim Greer, 1997 *Academy of Economics and Finance*, Lafayette, LA.
- **Residential Property Appraisal using a Neural Network**, Bennie D. Waller, M. Aiken and T. Singleton, *28th Annual Conference of the Southwest Decision Sciences Institute*, New Orleans, LA. March 1997.
- **Forecasting Inflation Using A Neural Network**, Bennie D. Waller, Milam Aiken and Tommy Singleton, *27th Annual Conference of the Southwest Decision Sciences Institute*, San Antonio, TX, March 1996, 79-81.

MEDIA EXPOSURE

- Quoted in article, “Study: Housing Trust Fund would help boost Virginia’s economy”, in the Richmond Times Dispatch by Carol Hazard, September 9, 2011.
- Quoted in article, “Deadline looms for mortgage aid program”, in the Richmond Times Dispatch by Carol Hazard, July 22, 2011. Reprinted in whole or part in godanriver.com, newsadvance.com, and personalloaninsurance.com.
- Quoted in article, “Windsor Farms foreclosure case a quagmire” in the Richmond Times Dispatch by Carol Hazard, June 28, 2011.
- Research cited in article, “7 Neighbors That Can Hurt Your Home” in Mainstreet.com (MainST Real Estate) by Brian O’Connell, May 7, 2011
- Quoted in article, “Proposal to eliminate home tax break assailed” in the Richmond Times Dispatch by Carol Hazard, December 4, 2010. Reprinted in whole or part in queensforeclosures.net.
- News Interview, “Longwood University Study Shows Impact of Sex Offenders on Real Estate Sales” on WSET-13 (ABC) by Shelly Basinger, December 1, 2010
- Article feature, “Students Get a Lesson in Managing Their Finances Successfully” in The Rotunda by Tate Leftwich, March 31, 2010.
- Research presentation featured in article, “Waller Speaks on Megan’s Law During Blackwell Talk” in The Rotunda by Laura Beth Stricker, October 6, 2009.
- Research cited in, “Research by Longwood business professors examines sex offenders’ effect on home sales” in the Chronicle of Higher Education, August, 2010.
- Research featured in article, “Sex offenders as neighbors a realty factor” in the Richmond Times Dispatch by Carol Hazard, August 11, 2010.
- Research cited in article, “Live near a sex offender” in the Courier Record, August 19, 2010.

- Research cited in article, “LU Professors Examine Link Between Home Sales, Sex Offenders“ in the Farmville Herald, August 13, 2010
- Research award featured in article, “Business Professors Receive National Award for Research Paper” in The Rotunda by Laura Beth Stricker, September 9, 2009.
- National Public Radio Interview (NPR’s With Good Reason) entitled “The misalignment of incentives in the real estate industry”, aired January 24, 2009.
- Quoted in article, “No harm in asking” on SpokesmanHomes.com by Barbara Ballinger, Fall, 2009
- Research cited in web article, “Does the market penalize overpriced listings?” by Austin Jaffe, Summer, 2009
- Quoted in article, “Mortgage plan called a good step” in Richmond Times Dispatch by Carol Hazard, February 19, 2009
- Research cited in web article, “Analyze This” by Jack Harris, October, 2008.
- Research cited in Chronicle of Higher Education web article, “Advancing undergraduate research”, October, 2008.

STUDENT/HONOR’S RESEARCH

- Brandon Caracciolo, The Impact of Owner/Agent properties on the Real Estate Transaction, 2011-2012. Presented at Clute Institute, Orlando, FL 2012.
- William Lewis, How Close is Too Close? An Examination of School Quality and Proximity, 2010-2011. Presented at Clute Institute, New Orleans, 2011.
- Ali Jubran, The Transitory Nature of Real Estate Agents, 2010- 2011. Presented at Clute Institute, New Orleans, 2011.
- Jessica Tamplett, The Impact of First Time Home Buyer Tax Credit on Residential Real Estate Investment Trusts: A Test of Market Efficiency, 2009-2010. Presented at Allied Academies, New Orleans, 2010.
- Cory Nichols, Wordy or Worthwhile: A Study of Real Estate Agent Comments and Perceived Values, 2009-2010. Presented at ASBBS, Las Vegas, 2010.
- Brandon Caracciolo, Selling Your House in 30 Days: Is it Good Luck or Moral Hazard? 2009-2010. Presented at ASBBS, Las Vegas, 2010.
- David Olsen, The Impact of Listing Agent Characteristics on the Residential Sales Process, 2008-2009. Presented at ASBBS, Las Vegas, 2009.

- Amy Swayne, Maximization or Minimization: How Asymmetric Information Contributes to the Conflicts of Dual Agency Representation, 2007-2008. Presented at ASBBS, Las Vegas, 2008.
- Chad Roberson, The Examination of the Relationship Between Real Estate Brokerage Firms and Home Inspectors: Is this Relationship Truly Arms-Length? 2007-2008. Presented at ASBBS, Las Vegas, 2008.
- Caitlyn Hooe, “The Examination of the Strategic Role of Listing Contract Duration and Time on Market: A Two-Stage Least Squares Approach”, 2007-2008. Presented at ASBBS, Las Vegas, 2008.
- David Ellis, Minimizing Market Duration: The Strategic Selection of the Listing Brokerage Firm, 2006-2007. Presented at ASBBS, Las Vegas, 2007.
- Matthew Davis, Two Stage Least Squares; The Simultaneous Determination of Days on Market and Length of Contract, 2005-2006. Presented at ASBBS, Las Vegas, 2006.
- Cecilia Robinson, Time on Market: An Analysis of Lake Properties, 2004-2005. Presented at ASBBS, Las Vegas, 2005. Won Best Paper award.

EXPERIENCE

Department Chair, Accounting, Economics, Finance and Real Estate: Longwood University
2008 - present

Department Chair responsibilities include but not limited to;

- Creation of relationships with internal and external constituents for speaking engagements, internships and financial support.
- Scheduling and supervision of department which includes eleven full-time faculty members, several adjunct professors and administrative staff.
- Departmental budgeting including the allocation of scarce resources for faculty development and travel.
- Recruitment and preservation of top faculty members during severe budget crisis.
- Strategic planning for department including the promotion and fostering of professional development activities related to academic leadership, classroom instruction, instructional technology, and support staff development.
- Service as a member of the School of Business Administration and Economics’ Administrative team which meets regularly to discuss strategic planning and direction in the CBE’s quest for national prominence.
- Serving as co-chair of the University’s Academic Advisory Council (AAC) representing the department and college on academic issues.
- Assessing academic concentrations for ensuring that all accreditation standards are maintained and followed for AACSB and SACS accrediting bodies.

Associate Professor: Longwood University 2006 – 2012

Classes (undergraduate and graduate) taught include but not limited to;

- Corporate finance, managerial finance, principles of real estate, real estate appraisal, real estate finance and investments, risk management.

Assistant Professor: Longwood University 2003 – 2006

Assistant Professor: Auburn University Montgomery 2002 - 2003

Assistant Professor: Francis Marion University 1999 - 2002

Visiting Assistant Professor: University of Mississippi, Oxford, MS 1998 - 1999

Consulting/Marketing: FNC, Inc., Oxford, MS 1997 – 1999

Graduate Instructor: University of Mississippi, Oxford, MS 1993 - 1998

Graduate Research Assistant: University of North Carolina, Wilmington, NC 1991-1993

Lecturer: Cape Fear Community College, Wilmington, NC 1991-1993

SELECT UNIVERSITY/COLLEGE SERVICE

- University Budgeting committee (2010-2011)
- Chair of Academic Advisory committee on department chair compensation
- Curriculum committee chair (2004-2007)
- COBE Senator (2007-2008)
- Club advisor (2003-present)
- Educational Policy Committee member (2004-2008)
- COBE student awards committee member (2006-2007)
- Intercollegiate Athletic Council (2005-2006)
- Academic Advisory Council (2008- present) (co-chair, 2010-present)
- Intellectual Contributions committee (2008-present) (chair, 2009-present)

PROFESSIONAL AFFILIATIONS

- Financial Management Association
- Southern Finance Association
- American Real Estate Society
- American Real Estate and Urban Economics Association

HONORS and AWARDS

- Beta Gamma Sigma Honor Society

Last updated: 2/9/2012